

CITY OF HIGHLAND PARK, ILLINOIS

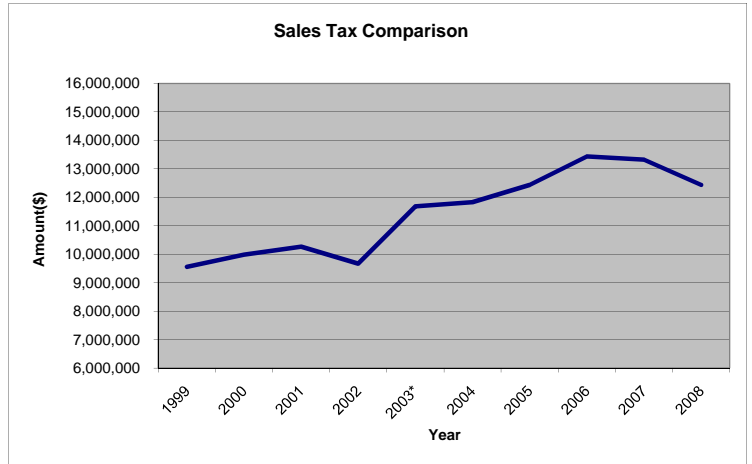
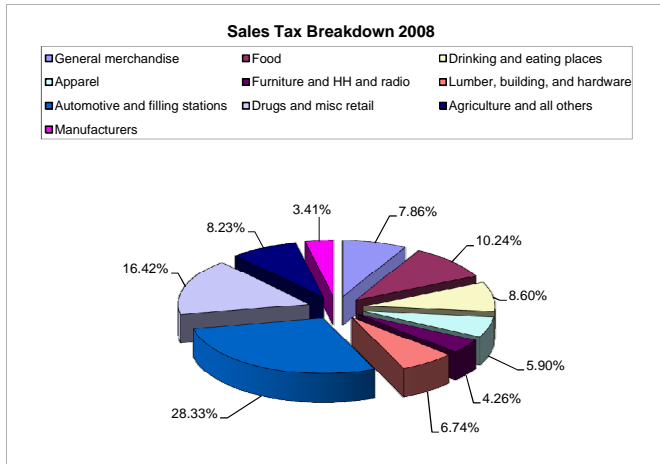
SALES TAX ANALYSIS BY SIC CODE

Last Ten Calendar Years

Municipal Sales Tax	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008
General merchandise	284,148.61	319,813.57	425,279.15	449,665.88	495,645.02	483,101.68	488,887.52	561,889.62	578,850.88	519,738.54
Food	1,037,729.29	1,045,214.00	1,057,093.91	1,049,456.64	996,333.95	908,731.12	900,575.70	968,252.22	975,243.48	998,425.45
Drinking and eating places	370,684.71	393,596.89	438,213.34	428,680.96	443,253.30	464,391.63	483,989.43	513,234.89	536,748.62	539,963.94
Apparel	360,994.90	485,948.21	463,386.91	448,783.05	449,310.31	428,544.43	459,303.72	446,822.39	427,183.57	367,146.15
Furniture and HH and radio	384,588.36	413,226.26	397,260.15	361,498.57	280,803.36	336,237.36	421,026.36	400,070.84	306,445.48	265,038.43
Lumber, building, and hardware	372,854.36	388,495.82	392,682.99	414,207.09	420,770.86	395,287.27	428,668.18	495,305.88	457,644.14	419,233.32
Automotive and filling stations	3,285,288.71	3,287,445.77	3,400,502.06	2,870,392.68	2,947,007.37	2,907,331.85	3,045,355.39	3,466,798.13	3,345,996.52	2,897,031.58
Drugs and misc retail	915,980.70	956,981.32	986,440.34	1,000,857.24	1,031,035.81	1,043,398.73	1,084,501.52	1,136,443.88	1,192,348.19	1,204,089.23
Agriculture and all others	552,370.12	565,944.76	545,330.56	542,659.56	512,833.13	514,686.22	514,611.38	551,571.92	582,260.19	523,773.28
Manufacturers	150,737.19	127,566.57	119,841.36	103,825.57	118,355.31	182,909.10	196,068.11	192,174.44	209,486.51	212,642.53
<b>TOTAL</b>	<b>7,715,376.95</b>	<b>7,984,233.17</b>	<b>8,226,030.77</b>	<b>7,670,027.24</b>	<b>7,695,348.42</b>	<b>7,664,619.39</b>	<b>8,022,987.31</b>	<b>8,732,564.21</b>	<b>8,612,207.58</b>	<b>7,947,082.45</b>
% increase/decrease from previous year	10.24%	3.48%	3.03%	-6.76%	0.33%	-0.40%	4.68%	8.84%	-1.38%	-7.72%

Home Rule Sales Tax	1999	2000	2001	2002	2003*	2004	2005	2006	2007	2008
General merchandise	124,809.01	141,096.08	191,973.30	206,227.76	451,891.46	442,089.88	444,293.03	507,279.50	514,612.17	457,733.57
Food	110,136.61	121,815.34	119,120.40	124,776.93	241,057.42	229,527.48	237,389.05	300,356.54	286,502.27	275,568.13
Drinking and eating places	180,368.35	191,486.39	213,169.16	207,363.35	425,754.98	448,153.40	471,251.05	500,828.97	519,602.47	529,679.63
Apparel	176,381.85	238,848.75	227,107.09	220,713.52	448,256.13	427,557.95	459,231.92	446,779.33	426,900.16	367,145.46
Furniture and HH and radio	192,070.30	206,295.03	198,573.04	180,728.09	279,444.74	335,499.50	421,246.27	399,675.94	305,964.82	265,027.54
Lumber, building, and hardware	184,575.30	193,761.67	196,272.11	207,071.50	414,049.24	395,136.23	428,066.60	495,189.16	457,616.68	418,345.40
Automotive and filling stations	176,193.19	201,325.17	204,120.24	188,510.92	385,171.45	440,118.24	471,626.60	527,071.86	596,428.55	626,500.77
Drugs and misc retail	358,912.85	371,839.24	369,634.45	366,992.07	740,058.43	772,698.91	789,769.98	810,848.75	833,105.42	837,883.04
Agriculture and all others	266,352.06	274,553.59	260,570.32	246,684.21	482,850.94	485,600.53	487,999.61	523,550.81	555,993.49	500,027.03
Manufacturers	73,169.46	62,441.52	56,174.62	50,514.93	114,880.46	180,751.54	195,637.67	191,768.93	209,332.03	210,913.69
<b>TOTAL</b>	<b>1,842,968.98</b>	<b>2,003,462.78</b>	<b>2,036,714.73</b>	<b>1,999,583.28</b>	<b>3,983,415.25</b>	<b>4,157,133.66</b>	<b>4,406,511.78</b>	<b>4,703,349.79</b>	<b>4,706,058.06</b>	<b>4,488,824.26</b>
% increase/decrease from previous year	13.22%	8.71%	1.66%	-1.82%	99.21%	4.36%	6.00%	6.74%	0.06%	-4.62%

Total Sales Tax	1999	2000	2001	2002	2003*	2004	2005	2006	2007	2008
General merchandise	408,957.62	460,909.65	617,252.45	655,893.64	947,536.48	925,191.56	933,180.55	1,069,169.12	1,093,463.05	977,472.11
Food	1,147,865.90	1,167,029.34	1,176,214.31	1,174,233.57	1,237,391.37	1,138,258.60	1,137,964.75	1,268,608.76	1,261,745.75	1,273,993.58
Drinking and eating places	551,053.06	585,083.28	651,382.50	636,044.31	869,008.28	912,545.03	955,240.48	1,014,063.86	1,056,351.09	1,069,643.57
Apparel	537,376.75	724,796.96	690,494.00	669,496.57	897,566.44	856,102.38	918,535.64	893,601.72	854,083.73	734,291.61
Furniture and HH and radio	576,658.66	619,521.29	595,833.19	542,226.66	560,248.10	671,736.86	842,272.63	799,746.78	612,410.30	530,065.97
Lumber, building, and hardware	557,429.66	582,257.49	588,955.10	621,278.59	834,820.10	790,423.50	856,734.78	990,495.04	915,260.82	837,578.72
Automotive and filling stations	3,461,481.90	3,488,770.94	3,604,622.30	3,058,903.60	3,332,178.82	3,347,450.09	3,516,981.99	3,993,869.99	3,942,425.07	3,523,532.35
Drugs and misc retail	1,274,893.55	1,328,820.56	1,356,074.79	1,367,849.31	1,771,094.24	1,816,097.64	1,874,271.50	1,947,292.63	2,025,453.61	2,041,972.27
Agriculture and all others	818,722.18	840,498.35	805,900.88	789,343.77	995,684.07	1,000,286.75	1,002,610.99	1,075,122.73	1,138,253.68	1,023,800.31
Manufacturers	223,906.65	190,008.09	176,015.98	154,340.50	233,235.77	363,660.64	391,705.78	383,943.37	418,818.54	423,556.22
<b>TOTAL</b>	<b>9,558,345.93</b>	<b>9,987,695.95</b>	<b>10,262,745.50</b>	<b>9,669,610.52</b>	<b>11,678,763.67</b>	<b>11,821,753.05</b>	<b>12,429,499.09</b>	<b>13,435,914.00</b>	<b>13,318,265.64</b>	<b>12,435,906.71</b>
% increase/decrease from previous year	10.80%	4.49%	2.75%	-5.78%	20.78%	1.22%	5.14%	8.10%	-0.88%	-6.63%



Source: Illinois Department of Revenue

\* Note: Home Rule Sales Tax Rate increased from .50% to 1.00% effective January 1, 2003